Rocco V. Neri, CCIM, is a highly experienced real estate professional who has been working in the industry for over four decades. As the team leader of *RESGCO*, he has expertise in appraising, commercial, investment, and development and has developed and brokered a range of properties, such as retail shopping centers, hotels, mobile home communities, and self-storage facilities, among others.

He holds a finance and real estate degree and a professional designation of CCIM from the Commercial Investment Real Estate Institute.

He is a member of several organizations, including the National Association of Realtors and the Commercial Investment Real Estate Institute. In addition, he has served as a National Senior Instructor for the Certified Commercial Investment Member Program of the National Association of Realtors.

Rocco has authored courses such as "How Federal Taxes Effect Real Estate Investments" and has taught for various organizations, including the IRS and the Society of Real Estate Appraisers.

He has developed and taught classes in financing, tax strategies, real estate development, and real estate "What-If" Analysis for many corporations and associations.

He is well-known for his skill in applying innovated technology such as Location Intelligence and Artificial Intelligence (AI), matching comparison, and spatial analysis to all aspects of real estate services.

Rocco works with real estate investors and independent entrepreneurs and is an outside resource for corporate real estate departments.

You can contact Rocco V. Neri, CCIM, for his real estate expertise via email at <u>rvneri@resgco.com</u> or visit his website at resgco.com.

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## Certified Commercial Investment Member



A Certified Commercial Investment Member (CCIM) is a recognized expert in the disciplines of commercial and investment real estate. The designation is awarded by CCIM Institute. A CCIM is a resource to the commercial real estate owner, investor, and user, and is among a corps of over 9,500 professionals around the globe who hold the CCIM designation. CCIM designees live and work in the U.S., Canada, Mexico, and more than 35 other nations. International membership includes more than 1,000 professionals. CCIMs must be proficient in the areas of investment analysis, market analysis, user decision analysis and financial analysis for commercial real estate. In 2007, CCIM Institute launched the Robert L. Ward Center for Real Estate Studies, which offers concentrated courses on specific topics. CCIMs have access to a suite of online technology tools through the Site To Do Business, and they can post properties for sale or lease through the online CCIMNet commercial real estate exchange.

Of the more than 150,000 commercial real estate professionals in the United States, only an estimated 6 percent hold the CCIM designation.

CCIM members are responsible for an approximate US\$400 billion annually of real estate transactions globally.

CCIM Institute is a commercial affiliate of the National Association of Realtors. CCIM Institute is headquartered in Chicago, Illinois